

Message Text

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PAGE 01 PORT M 00877 090855Z
ACTION COME-00

INFO OCT-01 EA-12 ISO-00 INT-05 SS-15 EB-08 IO-14
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-----001223 100659Z /14

R 090615Z JUN 78
FM AMEMBASSY PORT MORESBY
TO SECSTATE WASHDC 3356
HICOMTERPACIS SAIPAN MARIANA ISLANDS
INFO AMEMBASSY CANBERRA
AMEMBASSY SUVA
AMEMBASSY WELLINGTON

UNCLAS PORT MORESBY 0877

E.O. 11652: N/A
TAGS: BEXP, PP
SUBJECT: TTPI TRADE MISSION TO PACIFIC COUNTRIES

REF: A) PORT MORESBY 0809, B) STATE 143840

1. REFTEL A PROVIDED MOST OF THE RESULTS OF THE EMBASSY'S RESEARCH FOR POSSIBLE TRADE CONTACTS BETWEEN TTPI AND PNG. IF, HOWEVER, TTPI DELEGATION HAS REQUEST FOR INFO ON SPECIFIC TRADE OPPORTUNITIES, WE WILL BE HAPPY TO DO A LIMITED AMOUNT OF RESEARCH. IN ADDITION, WE ARE SENDING TO HICOMTERPACIS A PACKAGE OF INFORMATION ON THE ECONOMY OF PNG.

2. EMB SUGGESTS THAT DELEGATION INCLUDE SEVERAL BUSINESSMEN. IN ADDITION, THEY SHOULD PROBABLY SEND AN ADVANCE MAN THOROUGHLY FAMILIAR WITH TTPI ECONOMY TO VISIT THE PACIFIC COUNTRIES TO INDEPENDENTLY INVESTIGATE TRADE OPPORTUNITIES. WE COULD ADVISE ON DELEGATION'S COMPOSITION AND SUGGEST AREAS WHERE THE DELEGATION SHOULD BRIEF ITSELF THOROUGHLY.

3. ANY TRADE DELEGATION TO PNG SHOULD INCLUDE LAE AS WELL AS PORT MORESBY IN THEIR ITINERARY. THIS WOULD
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MEAN AT LEAST FOUR DAYS AND PREFERABLY ONE WEEK IN PNG.

4. THE DELEGATION SHOULD BE ABLE TO DISCUSS SHIPPING PROBLEMS ONCE THEY ARRIVE. THE ONLY SHIPPING LINE BETWEEN PNG AND TTPI IS SEAFREIGHT WHICH CARRIES COPRA FROM THE SOLOMON ISLANDS AND PNG TO PALAU ONCE A MONTH. THEIR CONTACT IN PALAU IS OCEANIA LINES, P.O. BOX 170,

MARIANA ISLANDS, TELEX: 191608, MANAGER: J. ROBINSON.
SINCE THERE MAY EXIST A POSSIBILITY OF USING TTPI AS A
TRANSSHIPMENT POINT FOR GOODS COMING FROM OTHER AREAS
PARTICULARLY HAWAII AND THE U.S. WEST COAST, IT MIGHT
BE USEFUL IF THE DELEGATION COULD COME PREPARED TO
DISCUSS THESE COSTS AS WELL.

5. AS WE STATED IN REFTEL A, WE ARE NOT TOO OPTIMISTIC
ABOUT DEVELOPING TTPI EXPORTS TO PNG BUT BELIEVE WE
SHOULD EXPLORE POSSIBILITIES. WE ARE WILLING TO COOPER-
ATE IN ANY WAY POSSIBLE.

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